

COMPANY
PROFILE
2023



www.nativeway.lk



Nativeway (Private) Limited | Nativeway (Bangladesh) Limited





About Us



NativeWay (Pvt) Ltd. is one of Sri Lanka's most trusted leaders in comprehensive integrated engineering solutions. First established in 1942 as W.Punchibanda & Sons (Pvt) Ltd, the company was rebranded to NativeWay (Pvt) Ltd. while consolidating the Company's dominant leadership position in the fields of electrical and mechanical engineering.

More recently, the Company was also able to successfully establish a regional presence through the commencement of its operations in Maldives and the opening of a country office in Bangladesh, by incorporating NativeWay (Bangladesh) Limited in 2018. We are an ISO 9001 : 2015 certified Company and an EM1 contractor (CIDA) that operates in conformity to international standards and best practices.



Vision



Envision Industrial Essentials to Deliver the Finest Solutions.

Mission



- We will identify local and global trends to provide the best solutions for Industrial needs of clients.
- To this end, Management will guide the staff on a strategic path and set performance standards.
- Inspire employees to work productively by setting the direction and common goals.
- Establish a framework to deliver excellence in After Sales Service.

Managing Director's Message



As a Sri Lankan company we are envisioned to extend our business operations to foreign markets and to become a fully-fledged design and build MEP Engineering Solutions provider for clients we serve.



How We Began



1986

Conversion from a proprietary company to a limited Company, incorporated as W.Punchibanda & Sons (Pvt) Ltd

2011

First MEP project initiated in Anuradhapura

2014

Agency sign up with Cooper, Generators in India

2016

Becoming Exclusive Dealer for Teksan Power Generators, Turkey.

2018

Company name changed to Nativeway (Pvt) Ltd

2019

Commencement of Bangladesh Operation by Incorporating, Nativeway (Bangladesh) Limited

2020

New Workshop opened in Sapugaskanda, Sri Lanka with over 15000 sq.ft of workable space

2021

Becoming Exclusive Distributor for FMTU Power Generators, a JV of Rolls Royce and Force Motors.

2022

Becoming a Design & Built MEP Contractor in Bangladesh



SCOPE OF BUSINESS

Standards We Follow and Certifications We Comply



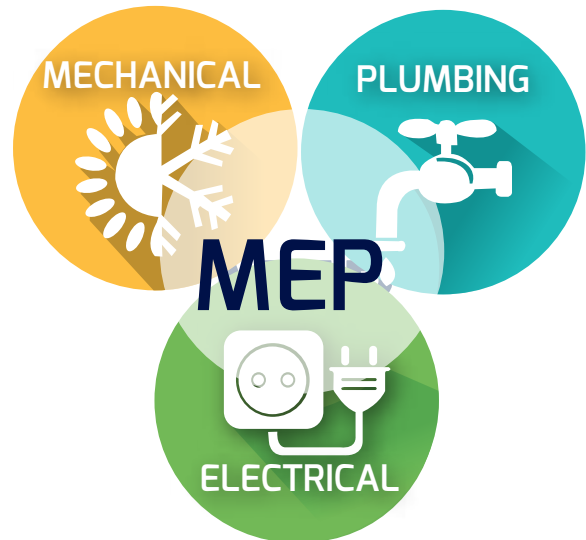
MEP Engineering/ Construction



NativeWay, design and construct electrical, mechanical, and plumbing systems for new and existing buildings. It is the MEP systems that bring a building to life.

NativeWay is a leading integrated MEP service provider with over 10 years of experience in providing expert and innovative solutions, with an unwavering commitment to clients with an excellent client reference base.

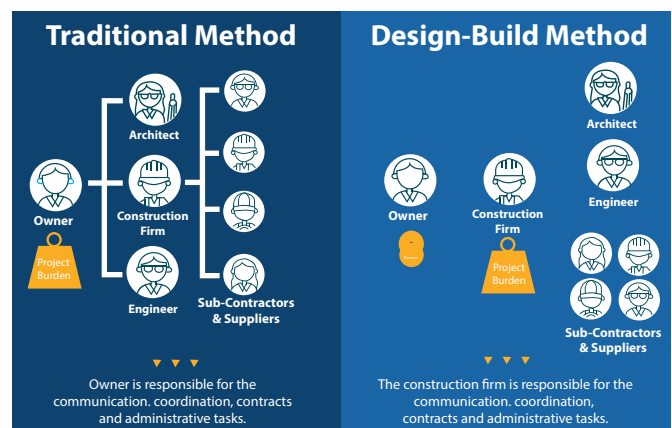
We have built a strong reputation for delivering successful MEP solutions in both state and private sector.



Design and Build Approach

We provide turnkey solutions with well experienced design engineers and project managers. Design and Build approach will lead to an integrated system, which will ensure compatibility and efficient functionality between each individual system in the building.

Communication between client, design & build contractor is faster than in traditional method of construction, hence design changes will be executed instantly and reduce project completion timelines.



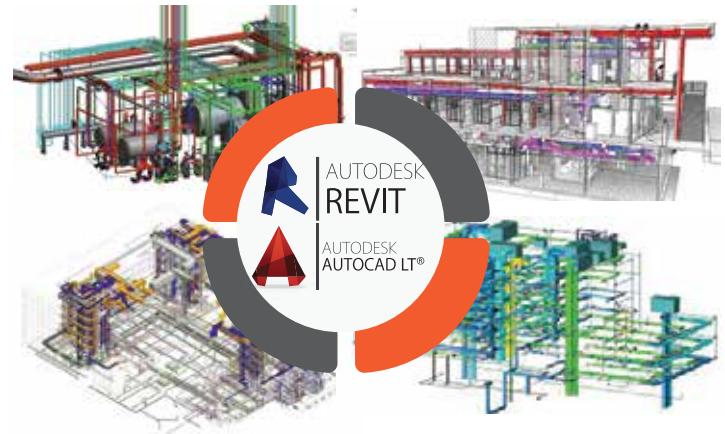


Building Information Modelling (BIM)

As part of our effort to grow with multi-disciplined services, NativeWay has trained and empowered our Engineering Department to deliver designs and value engineering through building information modelling (BIM).

Implementation of BIM in our projects for co-ordination drawings, we are able to detect, diagnose and simulate incompatibilities in service installations prior to commencement of construction works.

This benefits, the project timeline, QA/QC, possible maintenance and contributes to savings. BIM modelling further supports us in customizing our designs to varied client requirements and different industries.



Value Engineering (VE)

Value Engineering helps you to unlock massive cost savings in both Capital and Running Costs. NativeWay's approach to design and build MEP systems with BIM Modelling will make the VE process efficient and effective.

Different models and design methodologies can be tested conveniently due to the technology used in initial design and estimation. Our experienced, well-trained engineers will offer you the most optimum design with least capital cost and maintenance for your upcoming project.





NETWORKING
CCTV / DATA



INDUSTRIAL
VENTILATION



HVAC/VRF
AIR CONDITIONING



ELECTRICAL



FIRE SYSTEMS



POWER GENERATOR



INDUSTRIAL BOILER



AIR COMPRESSOR



PLUMBING

OUR MEP SERVICES

Electrical Engineering

NativeWay offers technically and commercially competitive solutions for our clients. Our proposals comprise latest technologies, state of art designs and energy efficient products while giving you the most economical solutions. It gives you the ease of system maintenance and hassle-free operation.

- Standby Power Generation System
- Transformers & Switch Gear
- Power Distribution Systems
- Low Voltage Systems
- Fire Detection Access Control Systems
- Lighting Systems
- Telephone & Data Systems
- CCTV Systems
- IP Based Infrastructure

Mechanical Engineering

NativeWay provides mechanical solutions that enhance the long-term value of client buildings. Our experience encompasses energy efficient solutions that contribute to sustainable building design and retrofit for better performing systems.

- Heating/Ventilation/Air conditioning
- Central chiller/Heating plants
- Dehumidification
- Fire Protection System
- Sky Lights (Natural Lighting)
- Commercial Laundry Solutions
- Garbage/ Laundry Chutes

Plumbing Engineering

NativeWay's plumbing systems engineering is based on thorough analysis, design expertise, construction oversight, and site planning. We incorporate innovative solutions to water use, reuse, and retention when possible, maintaining our commitment to sustainable designs.

- Plumbing, Utility, & Drainage Systems
- Roof Drainage Systems
- Process and Sanitary Waste Systems
- Medical Gas Systems
- Steam, Condensate, & Boiler Systems
- Compressed Air and Vacuum Systems
- Chilled Water Systems
- Fuel Handling & Storage Systems
- Hot Water Distribution Systems
- Dryer Drainage Systems
- Service Water Supply & Distribution
- Portable Water Supply & Distribution
- Natural Gas Supply and Distribution
- Piping Stress Analysis



Industrial Lighting

NativeWay offers a powerful innovatives, yet highly efficient range of sky light and LED industrial lighting solutions capable of delivering the illumination necessary to power industrial and commercial enterprises. Our skylight solutions harness natural sunlight and channel into the production floor providing clean pleasant and ultimately sustainable day-time lighting solutions. Combined with its outstandingly economical range of LED lighting solutions which are optimized for superior performance, NativeWay is capable of delivering industrial lighting solutions that get the job done effectively and provide tremendous energy savings and ultimately cost savings to its clientele.

- Daylight Harvesting Systems.
- Low bay, High bay and LED industrial lighting Solutions.
- Hybrid Lighting Systems with daylights and LED lights.





Storage Solutions



Storage | Solutions | Designs | Service

NativeWay is specialized in industrial storage solutions, designed to deliver convenient, safe, and highly durable storage solutions capable of fulfilling any storage requirement.

Our Range of Customized Storage Solutions include,

- Pallet Racking System
- Industrial Shelving
- Mezzanine Flooring
- Automated Shelving Solutions
- Storage Handling Equipments

We provide, Engineering consulting services, Auto CAD drawings with layouts and details Inspections, certification, and recommendations.





Power Generator



NativeWay aims to deliver uninterrupted power solutions through sustainable improvement and innovation, designs and install high quality Diesel Generator sets that exceed the expectations of our customers.

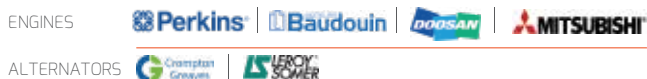
We have chosen a world renowned TEKSAN generator brand as our partner from Turkey, originated in European region. TEKSAN manufactures diesel generating sets ranging from 10 kVA to 3000 kVA, suitable for standby, prime, or continuous power applications. TEKSAN generators are powered by world class engines from Perkins (UK), Baudouin (France), Mitsubishi (Japan), Doosan (Korea), etc. and have alternators from Leroy Somer (France), Marelli (Italy), Crompton Greaves (UK), etc. Customized solutions for your requirements.

- Low and Medium voltage generators
- Remote radiator applications
- Synchronization systems
- Grid-generator transfer switches
- Remote monitoring
- Automatic fuel filling system
- Fuel tank
- Room sound attenuation systems
- Trailer



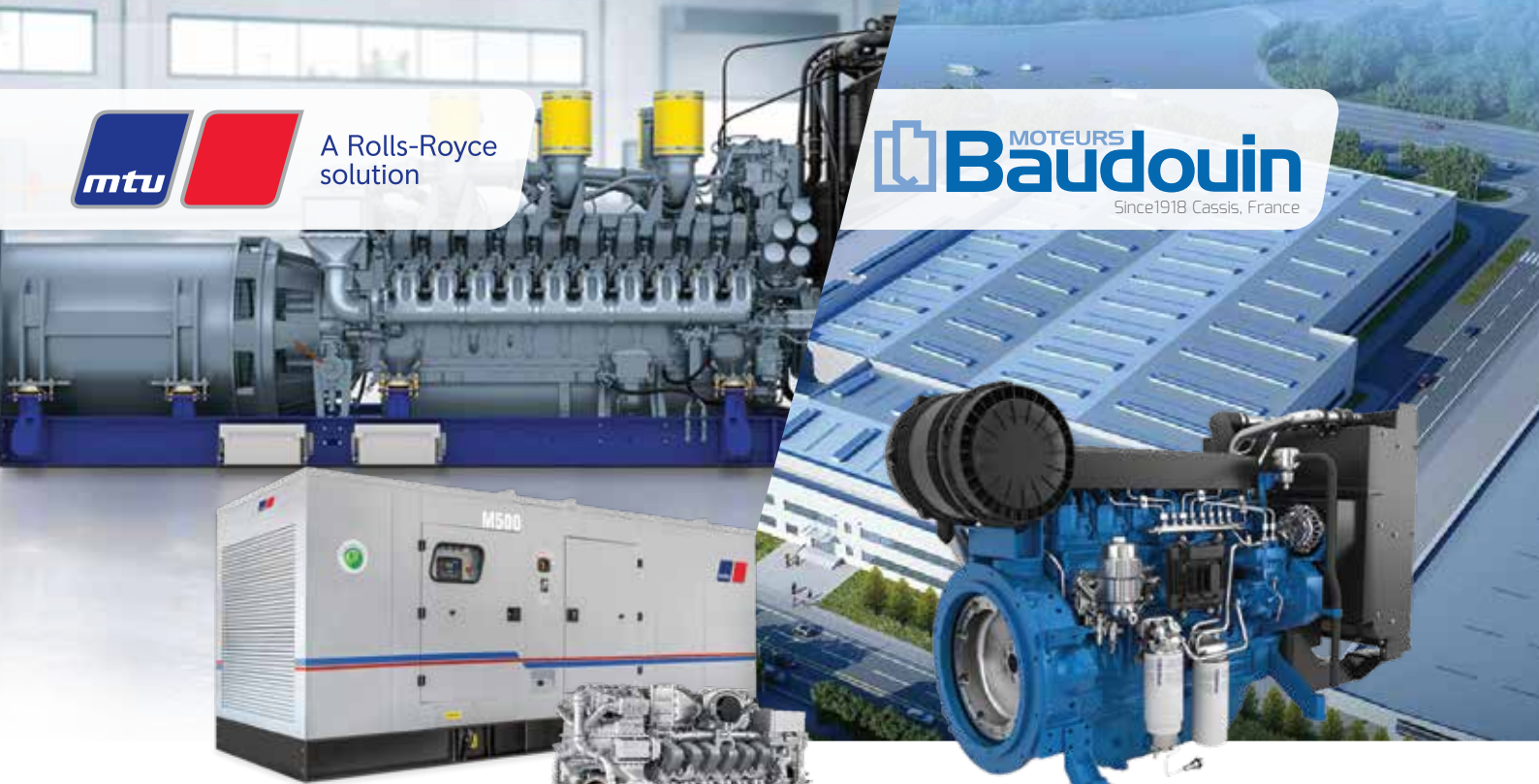
We have fully equipped workshops in Sapugaskanda and Anuradhapura, as well as trained technical staff, to attend to any breakdown, service, repair, or troubleshooting. Our islandwide service centers in Colombo, Kandy, Anuradhapura, and Galle are equipped to handle any emergency breakdown. Our highly skilled, factory-trained team of engineers and technicians are available for on site training and consultation.

- NATIVEWAY IS AN ISO 9001 : 2015 CERTIFIED COMPANY AND AN EM1 CONTRACTOR FOR DIESEL GENERATORS AS CERTIFIED BY CONSTRUCTION INDUSTRY DEVELOPMENT AUTHORITY (CIDA)
- FACTORY TRAINED ENGINEERS ARE AVAILABLE ON-CALL 24/7 TO HELP KEEP YOUR ENGINES UP AND RUNNING





A Rolls-Royce solution










Power Generator (MTU)

We are the Authorized Agent for FMTU Power Generators. Force MTU Power Systems Pvt Ltd is a Joint Venture between Force Motors, India and Rolls Royce Power Systems AG, Germany. The MTU brand is now owned by Rolls Royce Power Systems.

The FMTU Generators from 450KVA to 1000 KVA Power Range is now manufactured under this JV. The Generators are powered by MTU's 1600 Engine series comprising of 10V, 12V and 16V Plus engines.

Key Highlights and Features of the MTU Generator

-  Sound Level – 75 dB(A) @ 1m (Extra Low)
-  Common Rail Electronic Engine
-  Alternator with Digital Voltage and Frequency Regulator
-  Class G3 Governor
-  No scheduled overhaul requirements
-  Warranty – 5000 hours or 2 years
-  Maintenance every 500 hours or 2 Years

Power Kit Engines

NativeWay is now a Baudouin Power Kit Engine Service Partner in Sri Lanka. During the last two years, Nativeway has sold over 800 Baudouin Engines with TEKSAN Powered Gensets.

Baudouin has been designing and manufacturing high-quality diesel engines for marine and power generation applications ranging from 18kW to 4000 kW for over 100 years. Baudouin provides specification, commissioning, maintenance, and genuine spare parts to customers in over 100 countries.

GLOBAL SERVICE & SUPPORT

			
Over 300 partners worldwide	Factory-trained technicians	40,000 Genuine spare parts in stock	Market-leading warranties

Sri Lanka's proud Baudouin Clientele includes,



 1,200 Locations Worldwide Represented in over 175 Countries	 11,000 Employees all over the globe Regional, national, global : We move the world	 24/7 Support when you need it Highest level of customer service around the clock
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Commercial Air Conditioning Solutions



NativeWay offers a full range of HVAC solutions that are tailored to our clients' and industries' specific needs. We have in-house experts to design, install and commission all HVAC systems and provide excellent after sale service and spare parts.

Our design and build solutions for HVAC systems have been successfully implemented in many commercial establishments, including commercial developments, hotels, hospitals, factories and large commercial premises.

HVAC Systems comprise below:

- VRF AIR CONDITIONING SYSTEMS
- CHILLERS, PACKAGE TYPE & DUCTABLE SYSTEMS
- COLD ROOMS & CONDITIONED AIR SOLUTIONS

NATIVEWAY IS AN ISO 9001 : 2015 CERTIFIED COMPANY AND AN EM1 CONTRACTOR FOR MECHANICAL VENTILATION & AIR CONDITIONING AS CERTIFIED BY CONSTRUCTION INDUSTRY DEVELOPMENT AUTHORITY (CIDA) OF SRI LANKA.

Centralized Air Conditioning Solutions



NativeWay provides a full range of Centralized Air Conditioning systems which are tailored to meet the evolving needs of our clients and market.

We professionally plan, design, install and commission all HVAC systems and provide excellent after sale services and spare parts. Our customized Preventative Maintenance service is unique to the industry. The Maintenance Service Agreement keeps your system in tip-top shape.

VRF Air Conditioning Systems



Energy efficient and simple to design, install, and maintain, a VRF system has the lowest life cycle cost of any system on the market today.

These systems are designed to minimize or eliminate the use of duct work, save on the cost of large distribution fans, multiple water pumps operation and water piping.

Commonly applied for Hotels, Commercial Buildings, Educational Institutes, Hospitals

Hisense VRF

MITSUBISHI

HITACHI

BLUE STAR

Johnson Controls





Chillers, Package Type Ductable Systems



Designed to provide effective cooling for even the largest building and ideal for industrial facilities such as power plants, industry-type process cooling and district cooling. These systems are often provided by air handling units (AHU) connected to duct work that supplies air to and extracts air from internal spaces. Our design and build systems have been successfully implemented in many commercial environments, including office developments, Industrial processing zones, Hotels, restaurants, retail, and large commercial premises.

Ventilation & Pressurization Systems



An extensive range of ventilation solutions primarily comprised of evaporative coolers, industrial ventilation fans, pressurization fans, exhaust fans and in-lined duct fans, serve as an ideal solution for industrial systems, pressurization systems, smoke extraction systems, Hatch Ventilation systems, and commercial enterprises seeking superior quality and efficiency. Skyscrapers, industrial manufacturing plants, and internal car parks are common uses.





Dehumidification Systems



FRAL dehumidifiers maintain the level of humidity in the air, usually for health or comfort reasons, or to eliminate microbes and to prevent the growth of Mildew by extracting water from the air. Used for household, commercial, or industrial applications. Large dehumidifiers are used in commercial buildings such as indoor swimming pools, as well as manufacturing plants or storage warehouses.

Industrial & Domestic Heat Pumps



Our cutting-edge range of heat pump is an energy efficient alternative to furnaces, boilers and air conditioners due to their extensive energy savings and substantially lower Carbon Dioxide emissions. Offering a comprehensive and versatile system for the regulation of temperature, Konnen & Microwell heat pumps have extensive commercial, industrial, leisure and residential applications including space heating, water and swimming pool heating in villas, hotels, factories, hospitals, student apartments and many more.



Commercial Laundry Solutions



In the leisure and hospitality sector, NativeWay commenced operations trading commercial washers and has since expanded to provide large scale laundry projects including design and built commercial laundries. The company now serves as a solution provider in washing, dry cleaning, ironing and finishing in the industrial one-stop-shop and commercial laundry space. We have world class partners such as Domus (Spain), Forenta (USA), Maxi (USA), Pony (Italy), Jensen (Denmark), Chicago (USA), etc.

- Complete laundry design for the leisure and hospital sectors.
- Mechanical, electrical, and plumbing services related to laundry.
- Expertise in installation and commissioning of electric/gas/steam/hot water powered machines.





AFTER SALES SERVICE



NativeWay offers maintenance of our own and third-party machinery via annual service agreements. We provide regular services, break down support and undertake any kind of repair for the equipment we sell. Our technical support services are available 24 hours a day, 7 days a week. Our highly skilled, internationally trained team of engineers and technicians are available to provide on-site training and consultation services. We are located in Colombo and Anuradhapura. Our Latest Colombo Workshop is established in Sapugaskanda, Sri Lanka. We can accommodate any type of customer service request to Service and Repair of Diesel Generators, Air Conditioning Chillers and other Industrial Equipments we sell.

Maintenance of Diesel Generators

The wide range of services offered by our Generator Maintenance & Servicing Division for Industrial Generators, and other associated equipment manufactured by a wide range of OEM's (Perkins, Cummins, Deutz, Doosan, MTU, CAT, Mitsubishi, Baudouin, Volvo Penta) include the following,

- Routine Generator Maintenance & Servicing.
- Routine Generator Repair.
- Resistive, Inductive, and Capacitive Load bank Testing.
- 24/7 Breakdown Support, Technician Call Out, and Technical Helpdesk.
- Equipment Condition Surveys.
- Engine Repairs for Industrial and Marine Engines.
- Alternator Repairs and Rewinds.

Chiller Repairs and Maintenance services

- New supply and revamping of old chillers.
- New supply, repair, replacing and overhauling of Air-conditioning compressors (Reciprocating, scroll, screw & centrifugal).
- New supply, reconditioning and replacing of old fin & tube condenser and evaporator coils.
- New supply, reconditioning and replacing of old shell & tube condenser and coolers.
- New supply & repairs on cooling towers.
- New supply, repair and replacing of chiller PLC cards and sensors.
- BMS controls and automations.
- Commissioning of chillers, water balancing on chill water systems and condenser water systems.
- New supply, customization & reconditioning of Ahu's & Fcu's.
- New supply & repairs on electrical panels.
- Air balancing on air distribution system.
- New supply and reconditioning of water pumps.





OUR CLIENTELE BANGLADESH



American & Efrid LLC



Aman Graphic & Design Ltd



Baxter Brenton (BD.)
Clothing Mfg. Co. Ltd



Armana Group



MYUnion
Bangladesh Limited



Dekko Design Limited



Sterling Denims Limited



Pacific Jeans Ltd.



Vintage Denim Apparels Ltd.



AMC knit composite ltd



M.N. Dyeing Printing &
Washing Limited



COMFIT COMPOSITE KINT LTD.



BENGAL HURRICANE
GROUP



RUPSHA TYRES AND TUBES



ANANTA HUAXIANG LIMITED

OUR CLIENTELE SRI LANKA



UNIVERSITY OF
SRI JAYEWARDENEPURA



UNIVERSITY OF
PERADENIYA



POSTGRADUATE
INSTITUTE OF MEDICINE
UNIVERSITY OF COLOMBO



WAYAMBA
UNIVERSITY OF
SRI LANKA



RAJARATA
UNIVERSITY OF
SRI LANKA



UVA WELLASSA
UNIVERSITY



MYSTICAL ROSE
INTERNATIONAL INSTITUTE



SASIP INSTITUTE



SUSIPVAN HIGHER
EDUCATION CENTER



CHARTERED INSTITUTE OF
PER MANAGEMENT



AUSTRALIAN COLLEGE OF
BUSINESS AND TECHNOLOGY



LATHPANDURA
HOLDINGS PVT. LTD



PEOPLE'S BANK



සමීපත් බැංකුව
சம்பத் வங்கி
Sampath Bank

SAMPATH BANK



BANK OF CEYLON (BOC)
Bankers to the Nation

BANK OF CEYLON (BOC)



HATTON NATIONAL BANK



HATTON NATIONAL BANK



MERCANTILE INVESTMENTS
AND FINANCE PLC



CEYLON ELECTRICITY BOARD



LANKA FILLING STATION



NATIONAL TRANSPORT
MEDICAL INSTITUTE



SRI LANKA RAILWAY
DEPARTMENT



DEPARTMENT OF ANIMAL
PRODUCTIO AND HEALTH



SPECIAL TASK FORCE



DEPARTMENT OF HEALTH SERVICES,
SOUTHERN PROVINCE



DISTRICT SECRETARIAT



DEPARTMENT OF SPORTS
DEVELOPMENT



SRI LANKA ARMY



DIRECTORATE OF ORDNANCE
SERVICES OF ARMY HEADQUARTERS



SRI LANKA EXPORT
DEVELOPMENT BOARD



STATE ENGINEERING
CORPORATION OF SRI LANKA



NATIONAL WATER SUPPLY
AND DRAINAGE BOARD

OUR CLIENTELE SRI LANKA



NORTH CENTRAL PROVINCIAL PUBLIC SERVICE



EASTERN PROVINCIAL COUNCIL



COLOMBO ZONAL EDUCATION OFFICE



SRI LANKA TRANSPORT BOARD



SRI LANKA STATE TRADING



COCONUT CULTIVATION BOARD



DATA MANAGEMENT SYSTEMS PVT LTD



ASSETLINE LEASING COMPANY LIMITED



AURORA ENTERPRISE SOLUTIONS (PVT) LTD



AUSLINK-HOTEL SRI LANKA



EXPLORE VACATIONS



KURINCHI HOME (PVT) LTD



TBS INTERNATIONAL (PVT) LTD



NATIONAL INSURANCE TRUST FUND



DIRECTOR, TECHNICAL OFFICER BOARD OF INVESTMENT OF SRI LANKA



SUN AQUA IRU VELI A MALDIVIAN SUN



THE SALSA VILLA HOTEL



WEERASOORIYA BUILDERS (PVT) LTD



NEMICO GROUP OF COMPANIES



HAMPDEN ENGINEERING (PVT) LTD



SANKEN CONSTRUCTION (PVT) LTD



TREND CONSTRUCTION (PVT) LTD



SKYCITY PROPERTY DEVELOPERS - PVT LTD



SUBASINGHE CONTRACTORS (PVT) LTD



ATHUKORALA GROUP (PVT) LTD



JEEWAKA HERBALS



GARTON'S CAPE HOTEL



GURUGE GROUP OF COMPANIES



IRRIGATION DEPARTMENT



JAYAWICKRAMA RICE - PVT LTD



FAZAL HARDWARE



DISTRICT GENERAL HOSPITAL HAMBANTOTA



GENERAL HOSPITAL NUWARAELIYA



YVK MARITIME AGENCIES (PVT) LTD



THE BLUE WAVE HOTEL ARUGAM BAY



SPRING & SUMMER NUGEGODA



SPRING & SUMMER NUGEGODA



DIMO - DIESEL & MOTOR ENGINEERING PLC



DEPARTMENT OF AGRICULTURE SOUTHERN PROVINCE



SUWASEVANA HOSPITALS PVT LTD



MEDIHELP HOSPITAL



VENUS HOSPITAL



SOFTNET INFORMATION (PVT) LTD



FASHION BUG



HI LIFE



JAYKAY MARKETING SERVICES (PVT) LTD



KEELLS SUPER



QBAA RESTAURANT



YELLA FASHION



DUNIMAK (PVT) LTD



TECHNO ENTERPRISES



LADY J - BORELLA



LADY J - BORELLA



TECHNO INSTRUMENTS



GLOBAL GRAPHENE TECHNOLOGIES



SMS HOLDINGS (PVT) LTD. Your Lifestyle Paving Company

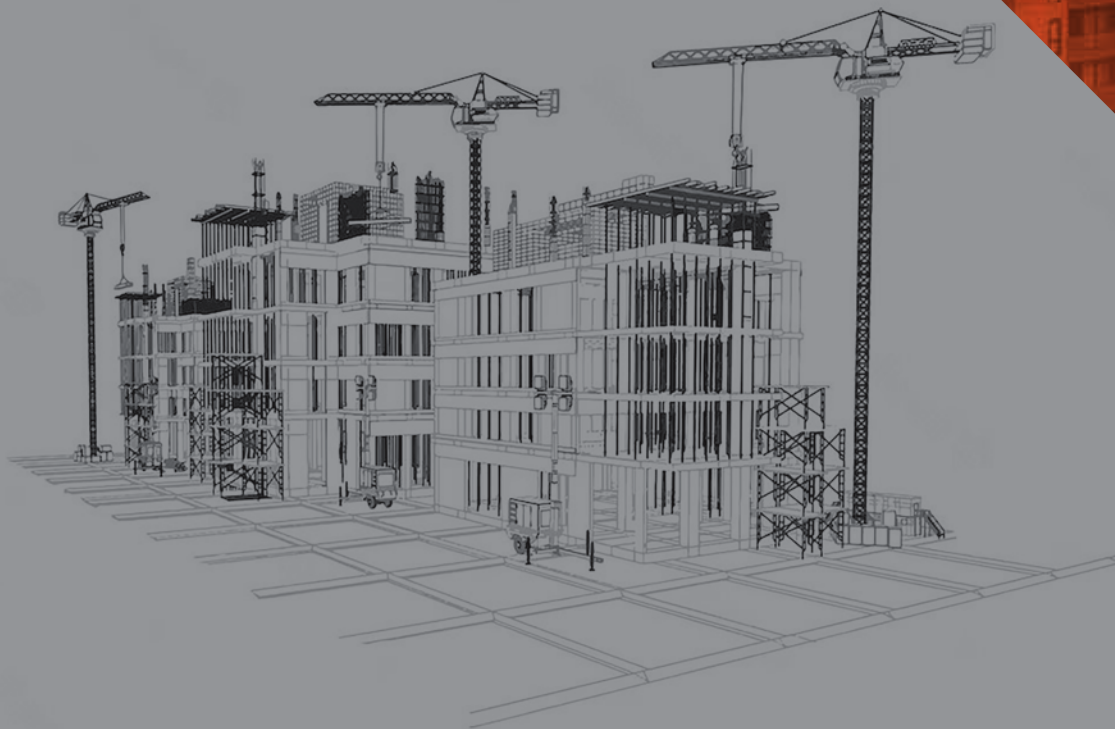
SMS HOLDINGS (PVT) LTD



CENTRAL FINANCE - PLC

Notes

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